**Entrepreneur Challenge Score Sheet**

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|  | **INNOVATIVE AND CREATIVE IDEA AND PITCH** | **ORAL PRESENTATION SKILLS** | **CONVINCING**  **JUDGES BUY INTO IT!** | **ABILITY TO ANSWER QUESTIONS** |
| **1** | People won’t remember it. Not creative. No energy. | No eye contact.  Unprofessional.  No organization of thoughts. | Judges not convinced. They would not buy into this. | Participants could not answer questions. |
| **2** | People may remember it. Some creativity. Some energy. | Minimal eye contact.  Thoughts had limited organization. | Judges had some hesitations about this business. | Participants answered most of the questions. |
| **3** | People will probably remember it.  Creative and energetic. | Eye contact most of the time.  Organized and Professional. | Judges were mostly convinced and would buy into the business. | Participants answered all of the questions. |
| **4** | People will definitely remember it.  Very creative and very energetic. | Eye contact during entire presentation. Very organized and professional. | Judges were completely convinced. No questions about this business! | Participants gave detailed answers to all of the questions. |
| **Score:** |  |  |  |  |

**Total Score out of 16: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**